



nicolabagutti

presents



Proactive export

Coaching in sales and international business expansion,
designed for small and mid-sized companies.

...THE IDEA BEHIND PROACTIVE EXPORT

“Nowadays most of all services you need for accomplish your plans can be outsourced.”



Nowadays small businesses that have a great and innovative product are thinking internationally. New start-ups do it right from the start, while established companies already have expanded their business across borders. Market expansion requires a suitable strategy, clear goals and constant engagement. But, very often, daily job tasks, unexpected events or lack in time or personnel prevent you in the accomplishment of your export plans.

Have you ever considered to outsource all this?

Export development is a laborious and resource-demanding work process that needs to be implemented with determination, consistency and your goals clear in mind. A strategic working plan that considers priorities, budget, actions and results must be clear and set up.

My intention is to create value through a new way of selling and developing business internationally, by simultaneously combining a consulting service to help you with strategic matters with a personal, proactive and multilingual sales commitment.

My role is to provide a flexible, affordable and outsourced service that can support you at the right time, in the right market and for the right task. You decide when, where and for how long you want it, just to the extend you really need it.

I have called this PROACTIVE EXPORT.

...WHAT DOES PROACTIVE EXPORT OFFER TO YOU?



**STRENGTHENING OF YOUR SALES TEAM THROUGH
A PERSONAL & PROACTIVE SALES COMMITMENT
MULTILINGUAL SUPPORT**



**KEY-ACCOUNTS MANAGEMENT
AGENTS & DISTRIBUTORS MANAGEMENT
HELP IN FINDING NEW PARTNERS**



**PRODUCT PRESENTATIONS
PROJECT MANAGEMENT
ASSISTANCE IN FAIRS & FOLLOW-UP**



**SUPPORT IN SOLVING STRATEGIC MATTERS
HELP IN SETTING UP A SUITABLE EXPORT DEVELOPMENT PLAN
ASSISTANCE IN MARKETING & BRAND MARKET INTRODUCTION**

THE BENEFITS WITH ^{PRO}ACTIVE EXPORT

ORIENTATED TO YOUR BRANCH AND INDUSTRY.

My starting point is the passion for wood and its transformation, for design, contemporary furniture and the multicultural interaction with people. Therefore I only work and focus my efforts in these branches and sectors.

PERSONAL.

By a personal and multilingual commitment, I help small and medium-sized businesses to connect with potential customers or partners and carry out proactively their export ideas and sales process.

FLEXIBLE.

Get support at the right time, in the right market and for the right project. You decide when, where and for how long you want it, just to the extend you really need it

AFFORDABLE.

By working project and time-assigned your money is invested effectively and result-oriented.

...GET IN TOUCH



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“Every action triggers a reaction.”